

Aptitude RevStream

Aptitude RevStream delivers ASC 606 and IFRS 15 compliance features and automated revenue recognition in a dynamic interface to simplify revenue lifecycle management.

Transaction Hub

Allows management of complex multi-element arrangements without relying on complicated spreadsheets and manual processes. It centralizes bookings, arrangements, and performance information, with automation for analysis, identification, and updating of linked arrangements.

Revenue Arrangement Manager

Most advanced arrangement grouping logic available. New arrangement summary page that combines arrangement, performance obligations, deferred and revenue balances, and accounting in a single view by reporting method. Also offering the highest level of flexibility in establishing performance obligations for customers.

Revenue Recognition Manager

Systematic approach to revenue recognition to expedite period closes, increase process efficiency, and reduce risk of noncompliance. It automates complex accounting calculations, such as allocations, carve-outs, recognition triggers, revenue schedules, and more.

Reporting

A rich, interactive platform that leverages robust operational and revenue data contained within Aptitude RevStream, to provide businesses with extensive reporting capabilities. Out-of-the-box capabilities include financial performance data and operational metrics through disclosure, financial, and ad-hoc reports, rich charting, and customer specific KPIs.

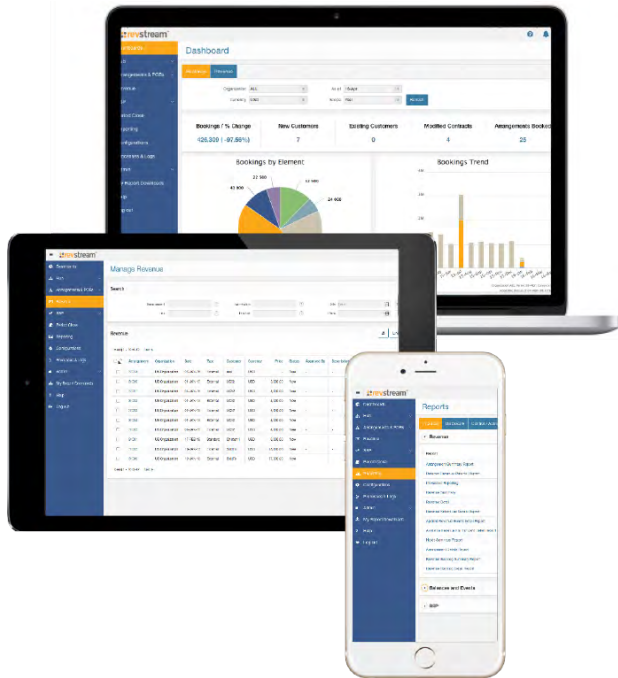


SSP Engine

Automates BESP/VSOE analysis to determine fair value pricing. Used as a standalone application or complementary with Aptitude RevStream Revenue Manager, it enables intuitive fair value capturing, analysis, and testing based on historical sales transactions.

Integration

Provides fast and secure Aptitude RevStream REST APIs and pre-built connectors to integrate data to and from Aptitude RevStream. Additionally integrates flat files, CSV files, and upload utilities, connecting automatically with cloud, on-premise ERP, or billing applications. It can be managed as a scheduled process or on-demand.



Automating and Managing the Complete Revenue Lifecycle

Aptitude RevStream provides companies across a wide range of industries with a powerful cloud-based platform for automating and managing revenue recognition processes. The solution dramatically improves revenue recognition business intelligence and analytics by centralizing all sales and revenue data in a single system to enable an enterprise view. This approach allows customers to improve accuracy and reduce compliance risks, while delivering the revenue intelligence and visibility needed to make smarter decisions about customer contracts, product pricing, and revenue deferrals.

“ Aptitude RevStream has changed and improved revenue management at Intuit. The tool has effectively sped up our ability to manage revenue, account for revenue appropriately, reducing the financial risk associated with doing manual accounting and automating revenue recognition process at its fullest. ”

-Mark Flournoy, VP and Chief Accounting Officer, Intuit

Discover the Aptitude RevStream Difference

- Deep expertise in revenue recognition management
- The only cross-industry enterprise revenue lifecycle management platform
- Reliable integration with existing ERP, billing, and sales applications
- Proven customer success with the demanding needs of large to mid-sized businesses

Modernize Revenue Management with Aptitude RevStream

- A central and reliable source of truth for all revenue data, calculations, and reports
- Faster close and accurate reporting resulting in operational efficiencies
- Elimination of "Excel hell"
- Minimize restatement and non-compliance risks
- Improve forecasting
- Real-time data and actionable to influence current pricing decisions
- Enterprise class application that is scalable and flexible

At Aptitude Software, we bring finance domain expertise, innovative software products, and laser-sharp focus on the CFO's needs to solve problems that our competitors can't address. Our specialized software helps companies address GAAP and IFRS compliance issues, and empowers the finance office with deep revenue data insights.

Aptitude Software is proud of serving the CFO for 20 years, delivering financial integration, accounting engines, and other solutions that are empowering the next generation of finance architecture.

**WANT TO ARRANGE
A DEMONSTRATION?**

Visit us at www.aptitudesoftware.com
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