


# Revenue Management Platform

We bridge the gap between customer management and financial systems to empower finance.

## General Ledger



BALANCE SHEETS		REVENUE INCOME	
September 30, 2013	December 31, 2013	September 30, 2013	December 31, 2013
\$ 6,990,808	\$ 11,027,811	\$ 46,236,001	\$ 41,113,317
25,706,700	26,847,887	33,841,615	19,061,461
16,213,132	22,884,601	78,009,292	24,302,513
6,894,960	3,088,117	3,632,279	511,684
4,311,790	—	—	281,195
847,182	8,138,500	7,466,091	2,320,899
\$ 158,000	\$ 17,171,941	\$ 112,722	\$ 233,642
\$ 794,917	\$ 4,566,944	\$ 1,127,222	\$ 233,642
—	6,766,576	22,526,516	(428,933)
\$ 13,823,276	\$ 7,468,911	—	—
168,312,375	164,624,312	\$ 158,000	—
6,482,700	—	297,000	(19,759)
\$ 176,118	\$ 1,818,112	\$ 65,261	\$ 65,261
\$ 176,118	\$ 1,818,112	\$ 65,261	\$ 65,261
\$ 7,680,138	\$ 6,047,488	36,262	(18,015)
2,616,215	2,881,967	18,000	(17,700)
28,196,215	10,019,211	7,903	(18,911)
\$ 1,063,980	\$ 5,548,684	—	—
\$ 1,047,000	\$ 6,262,000	—	—
1,086,793	7,262,000	—	—
1,812,124	7,262,000	—	—
\$ 1,047,000	\$ 7,262,000	—	—
4,688,800	5,760,111	119	2,284,674
7,262,000	—	820	\$ 2,275,963
1,847,554	41,598,163	—	—
16,248,800	15,433,200	—	—
\$ 1,847,554	\$ 15,433,200	—	—
119,403,623	119,403,623	27,767,211	27,767,211



Single hub for integrated finance data



Lowers costs and increases efficiency through automation



Increases finance's control over accounting rules and reporting




Positions organization for future change, including IFRS 15 / ASC 606 compliance

## Billing Systems


For Telco CFOs, acquisitions and business model changes have resulted in increased system complexity and lack of access to detailed data. Many CFOs are taking advantage of regulatory compliance projects to modernize their

finance architecture. By implementing a revenue management platform to create a single finance hub for all lines of business, they can gain a detailed, reconciled view of revenue, profitability, costs and cash flow.

[www.apptitudesoftware.com](http://www.apptitudesoftware.com)

 [info@apptitudesoftware.com](mailto:info@apptitudesoftware.com)

 US: +1 (617) 273 8289

 UK: +44 (0)20 7496 8100

Copyright © Aptitude Software Limited 2016. All Rights Reserved. Aptitude – European & US Trademarks and Patents Pending and Registered (for more information please refer to our website [www.apptitudesoftware.com](http://www.apptitudesoftware.com)). All references to 'Aptitude Software' contained herein shall be deemed to be a reference to Aptitude Software Limited and its group of companies.

# Revenue Recognition Engine

A tried and tested solution to comply to IFRS 15 / ASC 606

- Faster IFRS 15 compliance with a proven & packaged product
  - Streamline financial data management processes with a data preparation layer
  - Gain control over revenue recognition rules with intuitive business user interfaces
  - Agility to address future statutory reporting requirements and to address new business models
  - Rapidly process massive transaction volumes
  - Unlock business insights from transactional data with the repository of granular, finance-accurate data
- ✓ SUPPORTS THE IFRS 15 5-STEP PROCESS
  - ✓ RULES-DRIVEN DATA PREPARATION LAYER
  - ✓ MODEL CONTRACTS AND PERFORMANCE OBLIGATIONS
  - ✓ CALCULATE AND ALLOCATE FAIR VALUE PRICING
  - ✓ CONTRACT, PORTFOLIO & HYBRID METHODS SUPPORTED
  - ✓ GENERATES JOURNAL ENTRIES OR DELTA OUTPUTS
  - ✓ INTEGRATES WITH EXISTING FINANCE INFRASTRUCTURE

